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Why p-NET

# A Message from our Managing Director



Dear Valued Clients and Partners,

In Greece and throughout Europe, we are observing an accelerated adoption of digital technologies across various sectors and industries. At p-NET, we are committed to supporting this digital transformation by leveraging cutting-edge Information and Communication Technologies and driving innovation for both economic and civic sectors.

Our goal is to provide comprehensive solutions that enable businesses and governments to harness the full potential of next-generation connectivity, ensuring that they are not only future-ready but also resilient in an ever-evolving digital landscape. Whether you are navigating the complexities of mastering the smartness of everything or scaling your operations, p-NET is your strategic partner for ensuring a smooth transition and successful implementation.

*Dido Prevedourou*  
p-NET Managing Director

# Shaping the Future

p-NET envisions a future where smart networks and services will redefine industries, drive economic growth, and contribute to a connected economy and sustainable society. Our vision is to establish p-NET as a highly reputed, innovation-driven Competence Centre in emerging smart networks and services.



# Innovation and Practical Application

Our mission is to act as a bridge between innovative technologies and their practical application across various verticals, enabling organizations to fully capitalize on the opportunities presented by the digital economy.

## Empowering Through Action

Our value proposition lies in offering digitalization consulting and training supported by advanced computing and communications facilities operated by highly skilled and experienced staff.

Our facilities integrate state-of-the-art technologies that enable extensive testing and field trials demonstrating the benefits of technology in various sectors.

# Memberships



6G Smart Networks and  
Services Industry Association (6G-IA)



NetworkEurope SME Working Group



AI, Data and Robotics Association



Open AR Cloud ecosystem



Elevate Greece national startup point



InnoAgora matchmaking platform



Federation of Enterprises & Industries  
of the Peloponnese and Western Greece

# Services Overview

p-NET's service offerings are informed by continuous monitoring of global trends, technological advancements, and emerging business needs. They include:



**Digitalization  
Consulting**



**Testing and  
Integration**



**Digital Skills and  
Professional Development**

# Digitalization Consulting

p-NET provides consulting services to help organizations define their digitalization strategies and leverage the integration of advanced technologies within their existing systems and operations.

By collaborating directly with stakeholders across diverse sectors, we co-design, implement, and integrate innovative solutions for use cases. This tailored approach aims to demonstrate the benefits from digital transformation, mature the market and accelerate adoption.

# Testing & Integration

p-NET offers state-of-the-art capabilities to interested stakeholders to integrate and explore new technologies in a controlled but close to operational environment ensuring that solutions are optimized for deployment.

This enables organizations to experiment with IoT devices, connected systems, and automation technologies, as p-NET's capabilities include standalone 5G connectivity, network slicing as a service, and the integration of edge cloud, AI, Digital Twins, XR, and Metaverse technologies.

# Digital Skills & Professional Development

At p-NET, we bridge the gap between innovation and practical application by offering comprehensive training programs tailored to the needs of both technical and non technical teams.

These programs provide participants with the knowledge and tools required to confidently manage and leverage emerging technologies, ensuring seamless integration into their workflows.

# Research & Innovation

As a horizontal core activity, research and innovation drive added value across all processes and activities at p-NET. We actively collaborate with academic institutions, industry, and enterprises at national, European, and international levels and jointly work towards advancing the state-of-the-art in Information and Communication Technologies, developing and validating innovative technologies and solutions, and creating relevant upskilling and reskilling training programs for professionals.

# Advanced Infrastructure



p-NET supports vertical sectors in their digitalization journey by providing an advanced Testing and Experimentation Facility (TEF) for technological innovations and for the design and deployment of use cases. Operating under the Network Slice as a Service (NSaaS) model, the facility offers customised network slices tailored to the needs of different verticals.

Each vertical utilizes these slices to conduct trials across a range of use cases, assessing and documenting Key Performance Indicators (KPIs) under diverse network conditions. p-NET's TEF is based on a private standalone 5G core network, enriched with edge cloud, IoT, AI/ML, and XR technologies, and includes capabilities to support a variety of activities, such as: hosting equipment vendors for conformance testing; developing and testing new 5G/6G functionalities; performing KPI measurements and cybersecurity assessments; carrying out end-to-end trials and supporting hands-on training.

# Partners



NATIONAL CENTRE FOR  
SCIENTIFIC RESEARCH "DEMOKRITOS"



uni.systems

InfoQuest  
TECHNOLOGIES

pragma.  
IOT SOLUTIONS

SPACE

SARMED  
logistics made perfect

HAEC  
HELLENIC AMERICAN COLLEGE

ORANGE  
GROVE

UBITECH  
ubiquitous solutions

wings.

Institute of  
Accelerating  
Systems and  
Applications

INTRACOM  
TELECOM

bpm  
BUSINESS CONSULTING

ΠΑΝΕΠΙΣΤΗΜΙΟ  
ΠΑΤΡΩΝ  
UNIVERSITY OF PATRAS

SQLearn  
e-learning experts

e-trikala

ACTA LTD  
Advanced Communications Testing Applications

SEV  
Hellenic Federation of Enterprises

TITAN  
GREECE

Qualtek  
Thinking Forward

# Meet the Team



**Spyros Batistatos**  
ICT Solutions and  
Services Director



**Prof. Spyros Denazis**  
Scientific Coordinator



**Charalabos Gizas**  
Telecoms and  
5G Radio Engineer



**Roula Ioannou**  
Communications  
Director



**Dr. Vaia Kalokidou**  
Principal 6G Research  
& Innovation Engineer



**Panos Kapos**  
Cloud Infrastructure  
Engineer



**George Kotronis**  
Financial Director



**Dionysia Kouveli**  
Administrative  
Assistant



**Dr. Konstantinos  
Lampropoulos**  
Senior Security Engineer



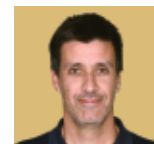
**Maria Marinidou**  
Technical Sales Director



**John Mikros**  
Software Engineer



**Marios Nicolaou**  
Business Development  
Director



**Andreas  
Polychronopoulos**  
Senior Cloud  
Infrastructure Engineer



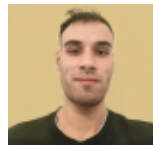
**Nick Polyzogopoulos**  
Junior Front-End  
Web Developer



**Konstantinos Pournaras**  
Junior Networks Engineer



**Didoe Prevedourou**  
Managing Director



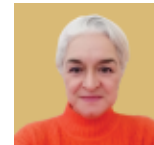
**Dimitris Proskafalas**  
Junior Software  
Engineer



**Dr. Athanasios  
Staveris-Polykalas**  
Senior Cybersecurity  
Specialist



**Dr. Christos Tranoris**  
Technical Manager



**Maria Votta**  
Head of Office,  
Co-funded Projects  
Management

# Why p-NET

1

Industry Expertise: With deep understanding of both the public and private sectors, p-NET offers tailored solutions that meet relevant challenges and needs.

2

Technological Leadership: We leverage the latest advancements in ICT technologies, providing clients with the most innovative and forward-thinking solutions on the market.

3

Scalability and Flexibility: Our solutions are designed to scale with the evolving needs of organizations, ensuring long-term value and future readiness.

4

Reliability and Security: Our facility offers clients a risk-free environment to test new technologies before full-scale deployment, ensuring that solutions are reliable and secure.

5

Collaborative Approach: p-NET works closely with industry leaders and clients to co-create solutions that are not only technologically advanced but also aligned with business objectives.



Patras Science Park  
Stadiou Street,  
Platani, Rio 26504  
Patras, Greece

[www.p-net.gr](http://www.p-net.gr)  
[info@p-net.gr](mailto:info@p-net.gr)  
Tel.: +30 2610 391 260

